


Significant Group Companies

Europe	Location	Share of Capital (%)	Sales ¹⁾ 2004 (in € million)	Result ²⁾ 2004 (in € million)	Employees as of Dec. 31, 2004
Beiersdorf Gesellschaft m.b.H.	AT, Vienna	100.0	129	12	194
SA Beiersdorf NV	BE, Brussels	100.0	82	7	115
Bandfix AG	CH, Bergdietikon	100.0	39	3	169
Beiersdorf AG ³⁾	CH, Münchenstein	50.0	52	8	71
Juvena (International) AG	CH, Volketswil/Zurich	100.0	64	4	126
Beiersdorf AG	DE, Hamburg		1,101	388	2,841
Bode Chemie GmbH & Co.	DE, Hamburg	75.0	66	1	297
Cosmed-Produktions GmbH	DE, Berlin	100.0	47	2	140
Juvena Produits de Beauté GmbH	DE, Baden-Baden	100.0	93	9	450
Florena Cosmetic GmbH	DE, Waldheim	100.0	63	2	328
tesa AG	DE, Hamburg	100.0	476	18	728
tesa-Werke Offenburg GmbH	DE, Offenburg	100.0	110	2	451
tesa Werk Hamburg GmbH	DE, Hamburg	100.0	89	5	454
BDF Nivea S.A.	ES, Tres Cantos (Madrid)	100.0	150	10	263
Beiersdorf, S.A.	ES, Argentona (Barcelona)	100.0	45	4	289
Beiersdorf s.a.	FR, Savigny-le-Temple	99.9	334	16	641
Beiersdorf UK Ltd.	GB, Birmingham	100.0	189	12	210
Beiersdorf Hellas AE	GR, Gerakas/Attikis	100.0	54	4	145
Beiersdorf d.o.o.	HR, Zagreb	100.0	30	2	42
Beiersdorf Vegyészeti Termelő és Forgalmazó KFT	HU, Budapest	100.0	30	3	76
Beiersdorf SpA	IT, Milan	100.0	317	15	378
Comet SpA	IT, Solibate-Concagno	100.0	61	2	205

Beiersdorf N.V.	NL, Almere	100.0	149	13	257
Beiersdorf-Lechia S.A.	PL, Poznan	99.9	94	8	342
Beiersdorf Portuguesa, Lda.	PT, Queluz de Baixo	100.0	56	6	86
Beiersdorf ooo	RU, Moscow	100.0	60	0	95
Beiersdorf AB	SE, Kungsbacka	100.0	96	5	243
Americas					
BDF Nivea Ltda.	BR, São Paulo	100.0	60	-4	130
BDF México, S.A. de C.V.	MX, Mexiko-City	100.0	71	3	346
Beiersdorf, Inc.	US, Wilton, CT	100.0	270	2	630
La Prairie, Inc.	US, New York, NY	100.0	44	2	71
tesa tape, inc.	US, Charlotte, NC	100.0	64	-1	152
Africa/Asia/Australia					
Beiersdorf Australia Ltd.	AU, North Ryde, NSW	100.0	67	1	182
Nivea-Kao Co., Ltd.	JP, Tokyo	60.0	145	11	70
BDF Singapore Ltd.	SG, Singapore	100.0	30	2	43
Beiersdorf (Thailand) Co., Ltd.	TH, Bangkok	100.0	81	12	322
Subgroup BSN medical GmbH & Co. KG⁴⁾					
	DE, Hamburg	50.0	504	45	3,262

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¹⁾ These figures also include intragroup sales and do not reflect the contribution to the consolidated financial statements.

²⁾ profit after tax in accordance with the Group's accounting policies before consolidation

³⁾ joint ventures, consolidated pro rata; amounts reflect share of interest held

⁴⁾ Recognized at equity in the Beiersdorf Group; figures for the BSN medical subgroup are included in full.